

Message Text

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PAGE 01 RABAT 03758 051716Z

64

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 W

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R 051651Z AUG 75

FM AMEMBASSY RABAT

TO SECSTATE WASHDC 6137

UNCLAS RABAT 3758

E.O. 11652: N/A

TAGS: BEXP MO

SUBJECT: FGT-044 CASABLANCA POST OFFICE

REF: STATE 182655

1. WE ARE PUZZLED ABOUT WHAT E-SYSTEM'S PROBLEM IS. E-SYSTEMS REQUESTED GOM TO CONSIDER STATE-OF-ART PROPOSAL INSTEAD OF BID-TO-SPECIFICATIONS. GOM AGREED, SETTING PROVISIONAL DEADLINE OF AUGUST 25, BUT ASKING FOR LITERATURE AND INVITING EARLY VISIT BY E-SYSTEMS REP.

2. IF E-SYSTEMS INTERESTED, WE THINK REP SHOULD VISIT RABAT TO SHOW PPT WHAT THEY PROPOSE TO DO IN TEHRAN. IT SHOULD THEN BE POSSIBLE FOR PTT TO DECIDE WHETHER FURTHER DELAY WORTHWHILE IN ORDER TO RECEIVE DETAILED ALTERNATIVE PROPOSAL. PTT FULLY UNDERSTANDS THAT E-SYSTEMS MAY NOT FIND ADVANCED TECHNOLOGY SUITABLE FOR CASABLANCA; INDEED, PTT MADE IT CLEAR TO US THAT PTT MAY ITSELF REJECT NEW PROPOSAL. ALL IT PROMISES IS ADDITIONAL TIME AND CAREFUL CONSIDERATION OF ALTERNATIVE SPECS.

3. HOPE LITERATURE HAS ALREADY BEEN SENT. AFTER SUFFICIENT DELAY TO ENSURE ITS RECEIPT, SUGGEST E-SYSTMS TELEX PTT DIRECTLY TO INQUIRE ABOUT DATES FOR FOLLOW-UP VISIT. IF NO FURTHER SPECIAL ARRANGEMENTS MADE, AUGUST 25 DEADLINE WILL WASH SLATE CLEAN.

4. BELIEVE E-SYSTEMS' CONCERN ABOUT IMPACT POSSIBLE PTT BID ON OTHER PROJECTS IS MISPLACED. DOUBT THAT ANYONE IN GOM CONNECTS OR WOULD TRY TO CONNECT PROJECTS IN ANY WAY. NEUMANN UNCLASSIFIED

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